



Meet a Top Customer...

**TJ (Timothy J.) Rogers, TJ Enterprises
Smyrna, Tennessee
Number of Mirage Screens sold before 2005: 311
Location: Tennessee**

***Before he sold retractable screens,
TJ was a soldier.***

***Today, when he isn't selling screens,
he is likely to be involved in support work for
those still in the service...***

Life Before Mirage....

From 1967 – 1970, TJ, as he is called by his friends, was in the US Marines, and then in 1974 he joined the US Army where he was a Green Beret in the Special Forces until he retired from the Army at the age of 44 in 1992. Using his GI Bill, TJ went back to school to get a Masters degree in accounting, but then found himself in the hard-to-employ category of "over-qualified". Starting his own business seemed like a good alternative. It was TJ's wife, Deborah, who first spotted retractable screens and said 'I WANT ONE!' Next thing you know, TJ became a Phantom distributor in Tennessee. TJ parted ways with Phantom and went with Mirage in August of 2003.

Why Does TJ Like Mirage Screens?:

"I like the screens for the same reasons my wife does—these are practical, durable and unobtrusive. They work well.

***"I've always been intrigued by quality and
what makes things work."***

Most Unusual Mirage Installations...

Actually, because he lives in the Capital of the Country Music Industry, TJ takes doing doors for the stars more for granted than the average person would. He has had the opportunity to install doors for a number of people in the music and entertainment business. Some of them are just great people and others think they are great people.

To be continued on reverse side...



...and when TJ Isn't Selling Mirage Doors...

TJ's work with the Special Forces Association is nearly a second career. His local chapter includes noted author, Robin Moore (The Green Berets - he has a first edition autographed, The French Connection, The Happy Hooker, and The Hunt for Osama Bin Laden). Robin, TJ, and other members of his chapter spend a good deal of time doing fund raising for a casualty fund for widows and their children, getting together to tell war stories, and going to funerals of those Veterans who are getting on in years and passing away.

A self-described history buff, TJ has a ravenous appetite for good history books or for special programs on the History Channel.

Favorite Book...

"Days of Anguish, Days of Hope", which is the story of a Depression-era Chaplain who volunteers for the military, goes to the Philippines, gets captured. He is on a ship sunk by our airplanes then survives the Japanese strafing prisoners as they swim toward shore. He is later shipped off to a prison camp in Manchuria. He returns home to find his wife remarried, after being informed he was presumed dead. He stays in the military and retires as Chief of Chaplains U S Air Force. TJ read this book in the late 60's while he was in the service and it had a great impact on his life.

Another book on TJ's short list of recommended reading is 'The Reckoning' by David Halberstam (the story of Ford and Nissan).

Pet Peeve, quite literally...

"My wife has two cats and a dog. I don't believe in reincarnation, but if I did I would want to come back as one of my wife's cats. Do anything with no penalties."

Other Family Facts...

Wife Deborah worked in the trucking business for over thirty years. She started while in high school and ended when a major carrier filed bankruptcy in 2002. She is currently working with the Mirage business. They were married in 1989, his second marriage. Three grown sons (aged 28, 30, and 32) living in Washington and Oregon. He also has two brothers and two sisters and their families living in Washington State, which is where TJ grew up.

Favorite Movie...

'The Searchers', 1957, starring John Wayne or 'The Man Who Shot Liberty Valence' with Jimmy Stewart, his all-time favorite Hollywood actor, and John Wayne.